

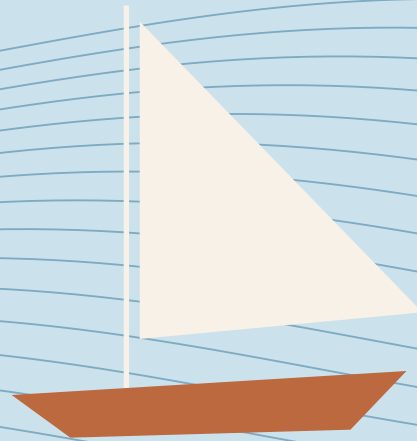
LOCAL KNOWLEDGE. PERSONAL COMMITMENT. MAFIA ISLAND.

MAFIA ISLAND BY TAITA

Company Profile

Some places deserve more than a passing visit. They deserve to be understood, experienced and connected with.

Mafia Island is our home and the heart of our work. Through TAITA Company Ltd, we help travelers discover the island, support tourism partners and assist people looking to build something here.



TAITA Company Ltd

Mafia Island, Tanzania

01 / WHO WE ARE

Experience behind every service.

**IRIS & GIULIANO**

More than ten years of living and working on Mafia Island. Seven years directing Mafia Island Lodge. Five years running a restaurant on the coast of Kenya.

We are Iris and Giuliano. Our work brings together Italian hospitality, hotel management, construction and a close understanding of island life. Before settling in Tanzania, we ran a restaurant on the coast of Kenya for five years: Giuliano led the kitchen and purchasing, while Iris managed administration, guest reception and marketing within the local community.

Seven years of complete responsibility

As directors of Mafia Island Lodge, the island's largest lodge during our management, we were responsible for the whole operation. Our work covered promotion, marketing, reservations, purchasing, banking, guest care, menu planning and the requirements involved in inspections. We also maintained the relationships with guests and travel agents on which a hospitality business depends.

Complementary skills, a shared commitment

Iris began her career in accounting, bringing organisation and financial discipline to her later work in hospitality. Giuliano brings forty years of experience running his own construction and renovation company in Italy, alongside a longstanding passion for cooking put into practice in our restaurants and lodge operations.

02 / TRAVEL & ISLAND EXPERIENCES

The right stay starts with understanding the guest.

A successful stay on Mafia depends on how its different parts fit together. We begin with what guests want to experience, the pace they enjoy and the level of comfort they need, then connect those wishes with the realities of the island.

Local knowledge that shapes the itinerary

Accommodation, location and activities need to be planned together. Tides and seasons influence many marine experiences, while distances and departure points affect how a day unfolds. We help choose the right side of the island and a suitable property, then coordinate transfers, excursions and activities around the guest's priorities and local conditions.

A local extension of your travel team

For tour operators and travel agencies, we turn knowledge of the territory into practical advice. We help assess whether a proposed lodge and programme match the client's expectations, explain the implications of location and travel time, and coordinate arrangements on the ground. Seven years of managing lodge reservations and agent relationships give us an understanding of both the traveller's needs and the partner's responsibilities.

Present, attentive and discreet

Iris brings the warmth of Italian hospitality together with respect for each guest's privacy. She remains a personal point of contact, helps organise the day, responds to requests and assists when plans need to change. Her approach is to give guests the reassurance of someone nearby while leaving them the freedom and space to enjoy their holiday.

**A stay shaped around the person.
Local support that leaves room to enjoy it.**

03 / PROPERTY & PROJECT SUPPORT

From an idea to a place that works.

Developing a project on Mafia calls for an understanding of the client's vision, the construction process and the setting in which the property will operate. Giuliano brings these conversations together, drawing on decades of direct building experience.

Forty years of construction experience

For forty years, Giuliano ran his own construction and renovation company in Italy, with experience ranging from foundations and new buildings to the refurbishment of existing properties. On Mafia, he applied that knowledge to renovations at Mafia Island Lodge and built our homes and office with a small local team.

A bridge between client and technical teams

Giuliano has supported projects that are now operational and continues to guide new developments. He works with clients to understand their needs and acts as a liaison with construction companies, architects and engineers. His detailed knowledge of building work helps him discuss practical requirements with the professionals involved and support the client through to construction completion.

A concept with a reason to be here

Our knowledge of the island also informs the early development of a project. We help clients consider gaps in the local offer, the guests they hope to attract and the type of experience they want to create. This provides a basis for developing a distinctive property with its own identity and a clear operational direction.

**Building experience, local understanding
and a view of the business beyond construction.**

From construction to welcoming guests.

Our support can continue into opening and daily operations. Having run a lodge ourselves, we understand how staffing, food, supplies, budgets and guest expectations need to work together.

The right team for the property

Over more than ten years on Mafia, we have come to know many local hospitality staff and their professional backgrounds. We help identify suitable candidates, advise on recruitment and support staff training and the organisation of daily work around the needs of the property.

Menus, purchasing and island logistics

Giuliano's practical kitchen experience informs menus suited to the target guests, the kitchen team and the operating budget. We know which products are available locally, which need to come from the mainland and how to organise their transport to Mafia. Freight can be a substantial operating cost, so sourcing and logistics belong in the planning from the start.

From cost control and operational planning to guest experience and promotion, our advice draws on responsibilities we have held ourselves. Every collaboration begins by listening to the client and agreeing on clear, practical next steps.

Let's start a conversation

A holiday, a partnership or a project on Mafia Island.

Iris

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Giuliano

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